

**Long
Term Plan**

Students will deepen their knowledge of external influences on businesses and how operations and human resource functions operate within a business. They will continue to apply this understanding on local, national and international level

Year 10: Business Studies

	Learning Cycle	Key Concepts and Themes	Vocabulary
HT1	External Influences 3	<ul style="list-style-type: none"> • Legislation • Competitive environment 	national living wage, min wage, equality act, consumer law, health and safety, monopoly, market share
HT2	Production	<ul style="list-style-type: none"> • Production processes • Efficiency in production • Managing stock • Role of procurement 	job production, flow production, lean, just in time, just in case, procurement
HT3	Quality	<ul style="list-style-type: none"> • Concept of quality • Quality control • Customer service 	quality, total quality management, outsourcing, franchising, customer service
HT4	Organising Employees	<ul style="list-style-type: none"> • Organisational Structures • Recruitment • Contracts of employment 	tall and flat organization structures, centralized, decentralized, recruitment process, contacts of employment, fulltime, parttime, job share, zero hours
HT5	Employee Productivity	<ul style="list-style-type: none"> • Motivating employees 	non-monetary, monetary methods, commission, profit sharing, fringe benefits, salary, wage
HT6	Employee Productivity	<ul style="list-style-type: none"> • Training 	Induction, on the job, off the job